KPI Results

	1 ALERT	RESULT	TARGET		TREND	IMPORTANCE
A **DASHBOARD ITEMS**		Q3 2023/2024			vs Q2 2023/2024	
EBIT		$2,693,918	$1,369,355	✓	▲ 90.7%	Critical
Working Capital		$4,872,014	$3,600,000	✓	▲ 76%	Critical
Wages / Revenue *		10.6%	10.4%	✗	▼ -2%	Low
Payroll Expenses		$1,006,371	$969,652	✓	▲ 3%	Low
Total Sales		$2,420	$9,282,000	✗	▼ -99.9%	Critical
B **PROFITABILITY**						
Total Revenue		$9,487,781	$9,282,000	✓	▲ 22.5%	High
Gross Profit Margin		38.81%	22.86%	✓	▲ 10.11%	Critical
Operating Profit Margin		28.02%	14.59%	✓	▲ 10.61%	High
Profitability Ratio		28.39%	14.75%	✓	▲ 10.15%	Critical
Net Profit After Tax Margin		21.91%	14.75%	✓	▲ 8.38%	High
C **ACTIVITY**						
Activity Ratio		7.21 times	7.00 times	✓	▼ -2.43 times	Critical
Accounts Receivable Days *		56 days	8 days	✗	▲ 39 days	Medium
Inventory Days *	●	63 days	30 days	✗	0 days	Medium
Accounts Payable Days		44 days	45 days	✗	▲ 11 days	Medium
Work in Progress Days *		11 days	30 days	✓	▲ 6 days	Low
D **ASSET USAGE**						
Asset Turnover		2.77 times	5.00 times	✗	▼ -0.65 times	Medium
Working Capital Absorption *		20.32%	5%	✗	▲ 8.73%	Low
E **LIQUIDITY**						
Current Ratio		1.58:1	2.00:1	✗	▲ 0.10:1	Medium
Quick Ratio		0.98:1	1.00:1	✗	▲ 0.24:1	Medium
F **COVERAGE**						
Debt Payback *		-	5.00 Yrs	-	-	High
G **GEARING**						
Debt to Total Assets *		0%	50%	✓	0%	Low
H **CASH FLOW**						
Cash on Hand		$2,491,455	$500,000	✓	▼ -12.6%	Medium